



A Breakfast Invitation from
The Beijing Axis

Procurement and Supply Roundtable

The Maslow Hotel
146 Rivonia Rd (corner Grayston Drive)
Sandton, South Africa

12 February 2014, Wednesday, 07:00-09:00

Procuring from China/Asia: What Makes Sense, and What Doesn't

An update on 'Why' do global sourcing, 'Where' to focus attention, 'What' to procure and 'How' to make it work

- Trends in global sourcing – shifts in relative competitiveness and new supply markets that matter
- Products, categories and packages that make sense, especially for resource sector projects and MRO
- Strategies, tactics and practical advice on managing the risks and outcomes
- Selected cases and open discussion

This will be an informal session combining presentations and interactive discussion. The focus is on collective learning and attendees are invited to participate and share experiences, wins and war stories. The idea is to come away wiser and to increase global sourcing readiness.

Programme

- 7:00 - 7:30 Registration and networking
- 7:55 - 8:00 Opening remarks
- 8:00 - 8:20 Presentation: Procuring from China/Asia: What Makes Sense, and What Doesn't
- 8:20 - 8:40 Q&A Session
- 8:40 - 9:00 Networking

Speaker



Dirk Kotze
Director & General Manager: Africa

Dirk is the Director & General Manager: Africa of The Beijing Axis (www.thebeijingaxis.com), an international advisory and procurement firm. He spent close to ten years in Greater China, during which time he consulted several blue-chip mining companies on their China-related activities. His involvement with The Beijing Axis started in 2004, focusing initially on general China-Africa business facilitation, later moving towards an emphasis on commodity-related consulting projects within China. Since 2006, he has served in several management roles, including that of China Country Manager for The Beijing Axis.

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WE ARE IMPERIAL

Please RSVP to jessicaburne@thebeijingaxis.com, or call The Beijing Axis at + 27 (0) 12 492 1001 by 4 February 2014.

*This event has limited places available. Procurement practitioners will be given priority.

www.thebeijingaxis.com

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